**individual performance goals**

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| STAFF MEMBER NAME: | Dana Moolani |  | MANAGER(S): | David Orkin / Mel Carlisle |
| TITLE: | Vice President |  | DEPARTMENT: | Accounting |
| EVALUATION YEAR / PERIOD: | 2015 |  | SUB-DEPARTMENT: | Closed-end Fund Accouting |

**INSTRUCTIONS:**

* DISCUSS WITH YOUR MANAGER AND DOCUMENT THE AGREED UPON GOALS
* CREATE UP TO SIX (6) GOALS IN TOTAL
* ENSURE GOALS ARE SMART (SPECIFIC, MEASURABLE, ACHIEVABLE, RESULTS-ORIENTED, AND TIME-BASED)
* SUBMIT TO PETER LUDDEN IN HR ([pludden@oaktreecapital.com](mailto:pludden@oaktreecapital.com)) BY MARCH 31, 2015

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| **PERFORMANCE GOALS** | | |
| **GOAL** | **GOAL CATEGORY:**  **STRATEGIC, FINANCIAL, OPERATIONAL, PEOPLE** | **BY WHEN OR HOW OFTEN?** |
| 1. **Design and implement fund accounting operating models for new strategies (currently working on FFEMTR and DISB)**    1. **standardize a process for onboarding new clients from an accounting perspective**    2. **Become familiar with all governing agreements**    3. **regularly Participate in meetings to discuss reporting requirements and fee structures**    4. **Determine ways to make the underlying reporting more efficient by outsourcing or automating**    5. **Use our current systems** | **Strategic / Operational** | **12/31/15** |
| 1. **Develop staff to be more innovative and further teach them how to think outside the box, by focusing on analysis and not as much on data entry** | **People** | **12/31/15** |
| 1. **Establish an efficiency task for within the accounting department.**     1. **Hold quarterly meetings with a staff and manager representative from each strategy**    2. **Evaluate existing processes and recommend actions to streamline and automate** | **Operational** | **12/31/15** |
| 1. **Become more of an expert on our systems**    1. **Attend an advent conference**    2. **ARC**    3. **GWI** | **operational** | **12/31/15** |
| 1. **Align deal teams expectations with reporting**    1. **set up quarterly meetings to discuss deliverables** |  | **12/31/15** |
| 1. **Focus on staff development**     1. **informally meet with direct reports once a quarter to follow up on performance goals**    2. **Assess the allocation of time of direct reports and determine where we can be more efficient** | **People** | **12/31/15** |

STAFF MEMBER APPROVAL

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(TYPE INITIALS) DATE

MANAGER APPROVAL

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(TYPE INITIALS) DATE